

WNYRIC STANDARDS

Add/Change Request Form

Submitted By:

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**NOTE: Add form request must be received at least 5 days prior to the next upcoming meeting in order to be added to the agenda.*

Hardware/Software Recommended: Managed AlienVault and Advanced Endpoint Services

Standards Category: New: X

Existing: _____

Action Requested: Add: X

Modify: _____

Remove: _____

Product Name:

Sedara Managed Security Services

Product Manufacturer:

Sedara

Product Description:

(Attach Product Technical Sheets)

Managed Security Services focused on security requirements of FERPA compliance as well as overall security and risk reduction.

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Additional Comments:

This service may include multiple technologies but is focused on monitoring of information security internal to the school district as well as security public facing services, such as email, web sites and malicious Internet activity. It will also help protect against ransomware and other operational threats.

EVALUATION CRITERIA

A. Product Reliability

1. Vendor/Product track record

Sedara is a proven managed security service company that has provides security services for K-12 and higher education organizations across the country and uses industry leading technology and vendors to assist in service delivery. over the past year Sedara has got many potential ransomware, phishing, and virus issues in the district.

2. Vendor support required

No support required by vendors specifically. All implementation, support and management is handled by Sedara.

3. Ease of use

All management of products is handled by Sedara, so no training is needed on the products themselves.

4. Support required by RIC/school district

Minor changes to existing firewalls and switches may be required for implementation and can be scheduled in advanced.

5. Potential to become "White Elephant"

Low - the services and technology are done on a yearly basis and can be tailored as needed to changing district or technology needs.

6. Training requirements

None

B. Product-Price/Acquisition

1. Cost effectiveness

This solution is considerably more cost effective than adding internal resources that would require training on multiple platforms and provide a single point of failure in monitoring for security threats.

2. What contract can you buy from (Ask vendor)

Group 73600-Sollicitation 22801 - Pending June 2017

3. Cost of operation and support

Operation and Support is built into the service and is not an additional cost.

4. Do any legal or contractual issues exist?

no

C. Product-Relationship to Other Standards

1. Compatibility to existing Standards

This service will support, monitor and leverage logs from all existing standards and future standards changes.

2. What other options are available

Purchase individual products to implement and manage internally, but requires training, yearly resources and considerable hours to manage.

3. Relationship to previous research and changes since that time

We have looked at other vendors and we have found Sedara to be ahead of the market and implementing new features.

D. BOCES-Service Needs

1. Define and explain the current need

Overall internal and external cyber security to support FERPA compliance, risk reduction and help combat ransomware and other threats.

2. What existing CoSer and RIC Service does it fall under

Technology Services - WAN

3. What is the scope and size of the school population to be served

The Williamsville Central School District has 10,000 + Students, and 1,700 staff members. The district has two server rooms(Production and Backup), Williamsville has 17 locations, 6 Elementary schools, 4 Middle Schools, 3 High schools, a transportation office, Aim (Alternative Instruction Methods) building, Facilities building and our District office.

4. Instructional and/or administrative goal supported

To keep our Infrastructure, sata and users safe from ransomware, phishing or any other malicious activities they may encounter.

5. Results of survey determining school district interest in using this product

We have been using Sedara for the past year and they have helped us secure our network and stop threats. Sedara works with other school district in the south, and corporations throughout the states. This allows them to see trends, give advice on how to do things in the district.

Signature of person making request:


